

ASX:HWH RELEASE / 6 MAY 2020

**NEW CONTRACT WINS AND EXPANSIONS VALIDATE GROWTH STRATEGY**

- **New contract wins and expansions secured in the current quarter with customers predominantly in the healthcare sector**
- **Collectively delivers \$130,000 in added revenue which is likely to grow**
- **Driven by successful cross-selling of the HWH and Prometheus technology suite and clearly validates Prometheus acquisition**
- **Opportunity pipeline is strengthening as companies in multiple sectors seek more robust AI and prescriptive analytics solutions in current market**

**Sydney, Australia: Prescriptive Analytics and AI Company, Houston We Have Limited** ("Houston We Have", the "Company") (ASX: HWH), is pleased to report that it has secured new contract wins and expansions of existing contracts with clients predominantly in the healthcare sector.

Collectively, the contracts deliver \$130,000 of revenue, which could grow further as projects progress. While the associated revenue is initially modest, the key takeout for the Company is that it has been successful in cross-selling a complimentary suite of prescriptive analytics and AI services that the integrated **Houston We Have** and **Prometheus** is now marketing. Prometheus generates recurring annual subscription revenue from health fund clients for software modules accessed.

It is also a strong validation of the **Prometheus** acquisition and shows that the go-to-market strategy is yielding tangible results. Clients are clearly buying into the value proposition. Contracts include:

- A partnership where the Queensland Country Health Fund Ltd is deploying, in a phased approach, the Company's Intelfuze Augmented Intelligence technology;
- Recent client Australian Regional Health Group Ltd (ARHG) goes live this week with Prometheus analytical and reporting solutions to drive greater insight and better outcomes for its health fund customers;
- Extensions to the ancillary fraud module to assist health funds better understand provider behaviour during the COVID-19 period;
- COVID-19 specific reporting for Health Fund clients to assess the impact of COVID-19 on members and service levels.



**Management commentary:**

Managing Director and CEO Elizabeth Whitelock said: "**Houston We Have** is witnessing growing demand for its broader suite of Prescriptive Analytics and AI technology solutions as more clients recognise the clear commercial benefits that they deliver. The cross-selling synergies we promised from the **Prometheus** acquisition are now materializing and we anticipate more contract wins and extensions to be locked in as a result.

"Whilst all these contract wins and expansions are valued, partnering with Queensland Country Health Fund is a highlight given it is an existing **Prometheus** client that has bought into our broader solution and will surely benefit from the expanded capability we are delivering.

"As more companies navigate their way through the current market and changing consumer behaviour, we confidently expect that our pipeline of opportunity and tenders will continue to grow as a result. As such, we expect to report more of the same very soon."

ENDS

Elizabeth Whitelock  
Managing Director and CEO  
Houston We Have Ltd.

Authorised for release by the Board of Directors of Houston We Have Ltd

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**ABOUT US:** Houston we have Human-Centred AI. As a team, we set out to enhance decision making: Augmented Intelligence gives humans the ability to predict the future at speed and without bias. Military grade, originally designed and built for the intelligence community, our patented software delivers insights beyond any AI in the universe. Now available for use by all clever humans. [HoustonWeHave.ai](https://HoustonWeHave.ai) problem solved